CAPABILITY STATEMENT



Real Estate • Auditing • Professional Staffing

Gilchrist Global Strategies (GGS) provides services to federal government agencies and private sector clients. GGS offers consistent and reliable solutions in real estate, financial management services, business forecasting, research analysis, development analysis, and consulting services. GGS is a certified Service-Disabled Veteran-Owned Small Business (SDVOSB) and Disadvantaged Business Enterprise (DBE) firm.

The company is strategically located throughout the country, allowing it to serve as a Prime and Sub-contractor in the real estate, professional administration staffing, and construction industry, thereby augmenting the federal workforce.

GGS is made up of a trusted network of forward-thinking leaders with the highest standards of integrity and ethical behavior. The company has a combined experience of over 50 years in professional services, financial planning, logistics operations, and program management. It is licensed, certified, and maintains an active government security clearance.

GGS has a wide range of financial management capabilities, including performing GAAP financial statement reviews, reviewing footnotes and supplementary statements, conducting financial management reviews, testing financial policies and procedures, reviewing AUP reports, assessing financial controls and risks, conducting treasury and cash management reviews, preparing and reviewing financial reports, reviewing credit facilities and loans, and conducting operations management reviews. Additionally, GGS can expand its team with additional expertise in accounting, audit, and compliance to meet specific requirements.

PROFESSIONAL SUPPORT SERIVES

- **REAL ESTATE SERVICES**
- FINANCIAL MANAGEMENT SERVICES
- APPRAISAL SERVICES
- OFFICE ADMINISTRATIVE SERVICES

SBA Region: North Carolina Unique Entity ID: HTKVAPYRQEA8 CAGE: 7Q4J4 **GSA Schedule: Professional Services Schedule** SIN: 54110 FSC Group MAS Contract #: 47QSEA23D0024

Primary NAICS Codes:

- 524127 Direct Title Insurance Carriers
- 531320 Office of Real Estate Appraisers
- 541191 Title Abstract and Settlement Offices
- 541990 All Other Professional, Scientific and Technical Services
- 541199 All other Legal Services
- 561110 Offices of Administrative Services

Past Performance: Contracts, BPAs and Commercial Projects:

Real Estate Transaction Support: Title, Easements & Closings

- 1. NPS KS: Nicodemus Dates: Apr 2024 - Present 2. DOD - SC: W50S95-21-P-0009 Dates: Jul 2021 - Present Dates: Jun 2017 - Jun 2022
- 3. USDA MN: AG3C78B170005

*Sub-Contractor

Real Estate Transaction Support: Title, Easements & Closings

- 1. USACE Mid-West: W912ES22D0005 Dates: Dec 2021 - Present
- 2. USDA LA: 12FPC121A0009
- 3. USACE LA: W912P820Q004
- Dates: Jun 2021 Present
- Dates: Aug 2020 Sep 2025 Dates: Aug 2020 - Aug
- 4. USDA MS: 47QRAA19D009H 2022

Legal Service Personnel: Providing legal and administrative personnel DOI - DC: 15IPSS22F00000613 Dates: Oct 2022 - Present

Construction Material Supplier: Building material supplier USACE - NC: W912PM21R0001 Dates: Sep 2022 - Sep 2023

Commercial Sector - Chief Financial Officer:

- 1. JP Morgan (2010 2013) Financial oversight and management of a \$1.4 billion division (annual revenues)
- 2. Sunrise Management Services' LLC - (2018 - 2022) Financial oversight and management of a \$1.5 billion organization (assets under management)
- 3. ButcherBox LLC - (2022 - 2023) Financial oversight and



POC INFORMATION:

Spencer L. Smith, Colonel Retired

15720 Brixham Hill Avenue, Suite 300, Charlotte, NC 28277

- Main: 704.926.7561 E-Fax: 704.931.5263
- Email: spencer@gilchristglobal.com
- website: www.gilchristglobalstrategies.com